

## NICOLA BELLINI

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Nicola Bellini is:

- Full Professor of Economics and Management at the Institute of Management of the Scuola Superiore Sant'Anna in Pisa - on leave from September 2014 (<http://www.sssup.it>; <http://www.idm.sssup.it>): *Scuola Superiore Sant'Anna is a public research university under special statute, with undergraduate, post-graduate, doctoral and lifelong learning educational programs;*
- Director of the Institute of Tourism and Professor of Economics and Management of Tourism at Groupe Sup de Co La Rochelle / La Rochelle Business School, La Rochelle (France) (since 2014, <http://www.esc-larochelle.fr>): *GSCLR is a "Grande Ecole" established in 1988 with approx. 3000 students in 7 higher education programs in management and in management of tourism. It is accredited AACSB, TedQual and EPAS.*
- Member of the board of the Grans Sasso Science Institute and deputy chair of the PhD program in Urban Studies (since 2013, <http://www.gssi.infn.it>): *The Gran Sasso Science Institute is an international PhD school and a center for advanced studies in physics, mathematics, computer science and social sciences, located in L'Aquila, financed by the Italian government and supported by the Organization for Cooperation and Economic Development (OECD);*
- Fellow, *Regional Studies Association* ([www.regional-studies-assoc.ac.uk](http://www.regional-studies-assoc.ac.uk));
- Fellow, *Academy of Social Sciences*, U.K. ([www.acss.org.uk](http://www.acss.org.uk))

### CV Highlights

- Director of the Regional Institute for Economic Planning of Tuscany - IRPET, Florence (2009-2011)
- Trustee of the Regional Studies Association (2008-2011)
- Chairman of the board of Pont-Tech, technology transfer agency in Pontedera (1997-2002)
- Visiting / affiliate professor at the Stanford University Center in Florence (1988-1999), University of Sassari (1996-1999), University of Pisa (2005-2008), Grenoble Ecole de Management (2012-2013)
- Board member (2002-2004 and 2007-2010), director of student affairs (2002-2004), and director of the research laboratory on management and innovation (2002-2010) at the Scuola Superiore Sant'Anna
- Co-Director (2010-2014) and Chairman of the Advisory Board (2008-2013) of the Confucius Institute in Pisa; Director of the Galileo Galilei Italian Institute at Chongqing University (2007-2014) (<http://ggii.cqu.edu.cn>); Executive Director of the joint DBA program of the Scuola Superiore Sant'Anna, Grenoble Ecole de Management and Chongqing University (2012-2014)
- Expert for the European Commission, D.G. Regional and Urban Policy, on smart specialization strategies in European regions (since 2012)

## Career

Born in Parma in 1957, he graduated in Political Science from the University of Pisa and the Scuola Superiore Sant'Anna and received a M.A. degree from the School of Advanced International Studies, Johns Hopkins University (Washington, D.C.).

Before entering the academic career, he was:

- Advisor for economic policy and planning, Office of the President of the Regione Emilia Romagna, Bologna (1990-1991);
- Research Fellow, Nomisma - Economic Research Institute, Bologna (1982-1990).

At the Scuola Superiore Sant'Anna, prof. Bellini was also:

- director of the research laboratory on management and innovation - MAIN LAB (2002-2010),
- member of the board (2002-2004 and 2007-2010);
- director of student affairs (2002-2004).
- Co-Director (2010-2014) and Chairman of the Advisory Board (2008-2013) of the Confucius Institute in Pisa (<http://www.sssup.it/confuciopisa>);
- Director of the Galileo Galilei Italian Institute at Chongqing University (2007-2014) (<http://ggii.cqu.edu.cn>);
- Executive Director of the joint DBA (Doctorate of Business Administration) program of the Scuola Superiore Sant'Anna, Grenoble Ecole de Management and Chongqing University (2012-2014).

From 2009 to 2011 prof. Bellini was Director of the Regional Institute for Economic Planning of Tuscany - IRPET, Florence (<http://www.irpet.it>): *Irpet was established in 1968 and works as provider of economic analysis to the Regional Government and the Regional Assembly of Tuscany. Irpet has a staff of 50, annual funding of 4.5 million Euro and publishes approx. 20 reports every year.*

From 2008 to 2011 prof. Bellini was trustee of the Regional Studies Association (<http://www.regional-studies-assoc.ac.uk/>) and Chair of the Research Network Committee: *RSA is a learned society concerned with the analysis of regions and sub national issues, that is represented in nearly 50 countries worldwide with almost 1000 members. The RNC chairmanship included responsibility for the development of about 20 research networks and was allocated a budget of £250,000 for expenditure in growing both capacity and coordination within the field of regional studies.*

## Other

In 1997-2002 prof. Bellini was chairman of the board of Pont-Tech, technology transfer agency of the Scuola Superiore S. Anna, the University of Pisa, the Province of Pisa, the City Council of Pontedera and Piaggio Spa for the area of Pontedera (Pisa).

Prof. Bellini participated to the design and evaluation of cooperation activities in Mexico (Government of the State of Chiapas, 2001) and Argentina (Italian Ministry of Foreign Affairs, 2005). He was chairman of the Scientific Committee of the Euro-Mediterranean Program Interreg IIIb - "Euromedsys II" (2006-2007).

He is member of the Italian Association of Regional Science (AISRe: <http://www.aisre.it>) and was member of the board of this association from 2008 to 2010.

Since 2010 he has been member of the Scientific advisory board of the Centre for Inter-organizational Innovation Research (CiiR), a joint program of the Luleå Technical University and Umeå University (Sweden).

Since 2010 he is member of the Steering group of RIM - Regional Innovation Monitor (<http://www.rim-europa.eu>), managed by Technopolis Group in association with Fraunhofer ISI and UNU Merit on behalf of the EU Commission, D.G. Enterprise and Industry.

In 2012 he received the Confucius Institute Individual Performance Excellence Award.

In 2013 the book *Regional Development Agencies: The Next Generation?* (edited with M. Danson and H. Halkier) received the "Best Book Award" of the Regional Studies Association.

Since 2012 he has worked as an expert for the European Commission, D.G. Regional and Urban Policy, assessing smart specialization strategies in seven European regions and authoring the following reports: The Strategies for Research and Innovation of the Italian Regions within the Perspective of "Smart Specialisation" (with F. Grillo, September 2012); Expert assessment of situation and perspective for Castilla y León (Spain) in view of the development of a regional strategy for smart specialisation (January 2013; December 2013); Expert assessment of the situation and perspectives for Campania, Calabria, Sicily, Apulia and Basilicata (Italy) in view of the development of a regional strategy for smart specialisation - The process towards the RIS (September 2013); Expert assessment of situation and perspective for Lombardia (Italy) in view of the development of a regional strategy for smart specialisation (December 2013); Expert assessment of situation and perspective for Campania, Calabria, Sicily, Apulia and Basilicata (Italy) in view of the development of a regional strategy for smart specialisation (with F. Grillo, February 2014); Assessment of the regional innovation strategies (RIS3) for the 2014-2020 programming period and of the consistency of the Regional Operating Programs with above RIS3: Abruzzo, Molise, Campania, Sicily (Italy) (September 2014).

## Teaching

- Professor of Management at the Scuola Superiore Sant'Anna, involved in:
  - o undergraduate and postgraduate courses in management and political economy for students of economics, management, engineering and political science;
  - o PhD Programs in "Politics, Human Rights and Sustainability" and "Management";
- Professor at the PhD Program in Urban Studies, Gran Sasso Science Institute, L'Aquila
- Affiliated Professor of International Marketing at the Grenoble Ecole de Management (France), from 2012 to 2013;

- Visiting Assistant Professor of Political Economy at the Stanford University Center in Florence from 1988 to 1999;
- Visiting Professor of Strategic Management and Marketing at the University of Sassari from 1996 to 1999;
- Visiting Professor of Territorial Marketing at the University of Pisa from 2005 to 2008,
- Visiting Professor of Territorial Marketing, Business Support and Regional Development at the Friedrich-Schiller University, Jena (Germany), 2008;
- Visiting Professor at the Master in Territorial Marketing (MUMAT), Catholic University, Piacenza, 2008 and 2012;
- executive and other post-graduate education, among others, for: Italian Union of the Chambers of Commerce; Confindustria; Tuscany Region; Umbria Region; Confederation of Italian Small Business; Publitalia; SIAF - International Executive Education School (Volterra, Italy); European Consortium for Political Research (Aalborg University, Denmark); Aarhus School of Business (Denmark); Universitat Politècnica de Catalunya; Università Bocconi; Stanford University; European Commission - DG Regio; several Italian science and technology poles (Science Area Park, Trieste; Centro Innovazione, Pisa; Pont-Tech, Pontedera; Consorzio Ventuno, Cagliari; Link Project, Pisa; University of Pisa; University of Florence (PhD); Italy and China Policy School (University of Ferrara, 2009-2010); Arad County (Romania); national meeting of Marshals of Polish Voivodeships (Gdansk, 2008); Chongqing University, School of Economics and Business Administration; Izmir University (Turkey); Oulu University (Finland); Georgia Tech, Atlanta (USA); Kozminski Business School, Warsaw (Poland); Luleå Technical University (Sweden); Umeå University (Sweden).

*Teaching contents:*

- undergraduate: courses on international marketing, service marketing, marketing and politics, regional economic development, tourism marketing;
- post-graduate: international marketing; place branding and territorial marketing; regional economic development; tourism marketing;
- doctoral: regional economic development; policy analysis in the field of economic development; action research;
- executive: business support, territorial marketing and place branding, international marketing, regional economic development.

*PhD Supervision:*

a) at Scuola Superiore Sant'Anna, Pisa - PhD in Politics, Human Rights and Sustainability

Date of final discussion	Name of candidate	Title of the thesis	Post-PhD affiliations of the candidate
December 18, 2009	Marius SUCIU	Acteurs et logiques territoriales dans les pays de l'Europe Centrale et Orientale. Une analyse critique de la décentralisation postsocialiste à travers le cas de la	Scuola Superiore Sant'Anna, Pisa; European Commission, DG Research & Innovation

		Roumanie (co-supervisor with prof. BarbaraHenry, Scuola Superiore Sant'Anna, and prof. Violette Rey, ÉNS Lyon)	
July 13, 2011	Michele STUA	A transition management approach to the low-carbon development of the Chinese electric power production system (co-supervisor with prof. Marco Frey, Scuola Superiore Sant'Anna, Pisa)	SPRU, University of Sussex
January 25, 2012	Katerina STANCOVA	Attracting International Research Professionals: The Qualities of University, Policy, Economics and Place In Tuscany (co-supervisor with Lindsay B. Lowell, Georgetown University)	European Commission, JRC/ Institute for Prospective Technological Studies, Sevilla
Expected 2015	Elisa GRANDI	Territories in transition: changes and challenges for local and regional development. The case of Piombino and Val di Cornia	
Expected 2015	Francesco SILVESTRI	A comparative analysis of two local frameworks of water governance in China. Exploring the uncertainty of institutional change in an emerging economy context.	
Expected 2016	Giulia LAZZERI	The process dimension of smart specialisation: social and political challenges to the regional decision-making in Europe	

b) at Scuola Superiore Sant'Anna, Pisa - PhD in Management

February 4, 2011	Mico APOSTOLOV	Management of the international competitiveness of firms, national and regional systems: Analysis of corporate governance and enterprise restructuring in Southeast Europe	Office of the Prime Minister of the Republic of Macedonia
January 26, 2012	Cecilia PASQUINELLI	Competition, Cooperation, Coopetition: Widening the Perspective on Place Branding	OCO Consulting, Paris; Uppsala University; GSSI,

			L'Aquila
Expected 2017	Ester ARMENTANO	L'Istituto Confucio come opportunità di crescita di un territorio. Case studies a confronto	

c) at other universities (involved in supervision / pre-evaluation):

Università Bocconi, Milano	March 15, 2006	Irene MARTINEZ	"Conscious" and "Unconscious" Marketing in High-Technology Contexts: a Multiple Case Study in the Province of Pisa	Scuola Superiore Sant'Anna, Pisa; ISAC s.r.l., Pisa (high-tech company)
University of Oulu	October 3, 2008	Jukka TERAS	Regional Science-Based Clusters. A case study of three European concentrations	NordRegio, Stockholm

## Publications

Prof. Bellini is author of several books and articles on industrial policy issues, local and regional development (with special regard to innovation and internationalization), business support services, area marketing and place branding.

### Books:

- *Stato e industria nelle economie contemporanee*, Roma: Donzelli, 1996
- *Business Support Services: Marketing and the Practice of Regional Innovation Policy*, Cork: Oaktreepress, 2002

### Co-authored books:

- *Il sistema fieristico italiano*, Milano: Ed. Il Sole 24 Ore, 1988
- *Industria e aeroporto a Bologna*, Roma: SIPI, 1989
- *Strategie e valutazione nella politica industriale*, Milano: F. Angeli, 1991
- *Tendenze e vie di cambiamento dell'industria toscana*, (with R. Varaldo and A. Bonaccorsi) Milano: Franco Angeli, 1997
- *Le relazioni internazionali dei territori: economia istituzioni e società* (with A. Bramanti and E. Ongaro), Roma: Donzelli editore, 2008

### Edited books:

- *Il marketing territoriale. Scenari, esperienze, prospettive*, Milano: Franco Angeli, 2000
- *L'offerta di servizi innovativi alle imprese*, Firenze: Unioncamere Toscana, 2000

- *Ricerca universitaria e processi di innovazione. Le piccole e medie imprese nel Progetto Link* (with L. Ferrucci), Milano: Franco Angeli, 2002
- *La politica regionale per l'innovazione tecnologica e il rafforzamento dell'area high-tech in Toscana. Contributi di analisi*, Quaderni della Programmazione, n. 11, Firenze: Regione Toscana, settembre 2003.
- *The theory and practice of local development. Opportunities for cooperation between Mediterranean Regions* (with E. Giuliani, C. Pietrobelli and R. Rabellotti), Firenze: IRPET - Regione Toscana, 2004
- *Analisi e ricerca sulla riorganizzazione dei distretti industriali e dei sistemi produttivi locali*, Firenze: Regione Toscana, 2006
- *Internazionalizzazione e sviluppo regionale* (with A. Calafati), Milano: Franco Angeli, 2007
- *Il rischio di non essere a rischio: l'orientamento dei gifted students* (with S. Pizzini, L. Bianchi, A. Petrella), Pisa: ETS, 2008
- *Conoscenza, innovazione e sviluppo. Un futuro possibile per il sistema-territorio della Provincia di Grosseto* (with G. Elia, E. Bonari, M. Ciampa, L. Rocchi), Grosseto: ISGREC, 2009
- *Il paesaggio sonoro e la valorizzazione culturale del territorio. Riflessioni a partire da un'indagine sui luoghi pucciniani* (with G. Cortesi G., E. Izis, M. Lazzeroni), Bologna: Patron Editore, 2010
- *Merito, ambizione, collegialità. Il contributo della Scuola Superiore Sant'Anna alla formazione della classe dirigente* (with N. Delai), Pisa: ETS, 2010
- *Regional Development Agencies: The Next Generation?* (with M. Danson and H. Halkier), London: Routledge, 2012
- *Europe's Changing Regional Geography. The Impact of Inter-regional Networks*, (with U. Hilpert), London: Routledge, 2013

#### Articles in refereed journals<sup>1</sup>:

- *Servizi reali e politica industriale a livello locale* (co-author with P. Bianchi, M.G. Giordani and F. Pasquini), in "Stato e mercato", n. 16, aprile 1986, 123-146
- *Regolazione del prodotto e concorrenza*, in "L'industria", n. 3, luglio - settembre 1988, 379-409

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<sup>1</sup> These journals are included in one or more of the following lists and databases: AERES - French Agency for the Evaluation of Research and Higher Education (2011); AIDEA - riviste italiane accreditate (2013); ANVUR - Italian Agency for the Evaluation of Research - Area 13 Scienze economiche e statistiche (2012); ANVUR - Italian Agency for the Evaluation of Research - Area 14 Scienze politiche e sociali (2012); CNRS - Categorization of Journals in Economics and Management (2013); ISI Web of Science; JRAIDEA - AIDEA Journal Rating Riviste Internazionali (2012); Scopus. In particular:

- "Economia e politica industriale": AIDEA, ANVUR 13;
- "European Planning Studies": AERES (liste Economie et Gestion), ANVUR 13, CNRS, ISI, JRAIDEA, Scopus;
- "L'industria": AIDEA, ANVUR 13;
- "Mercati e competitività": AIDEA, ANVUR 13;
- "Pôle Sud": AERES (liste Science Politique);
- "Stato e mercato": ANVUR 13, ANVUR 14;
- "Symphonya. Emerging Issues In Management": AIDEA, ANVUR 13.

- *Regional Economic Policies and the Non-Linearity of History*, in "European Planning Studies", vol. 4, no. 1, 1996, 63-73
- *Politique industrielle en Émilie-Romagne: Un modèle en quête de son avenir*, in "Pôle Sud", 5-1996, 117-131
- *Le diversità dell'industria italiana nella nuova integrazione economica internazionale* (co-author with R. Varaldo, A. Bonaccorsi and M. Riccaboni), in "Economia e politica industriale", 1998, n. 100, 7-43
- *La programmation du développement régional. Des velléités à l'utopie réaliste: le cas de la Toscane* (co-author with G. Bianchi), in "Pôle Sud", 8 - 1998, 98-113
- *Real Services: A Re-appraisal*, in "European Planning Studies", 2000, vol. 8, no. 6, 711-728
- *Marketing e governance nella politica dell'innovazione*, in "L'industria", XXIII-3, luglio-settembre 2002, 441-455
- *Le politiche dell'innovazione delle regioni italiane: limiti e opportunità della prospettiva federalista* (co-author with M. Lazzeroni), in "L'industria", XXIV-2, aprile - giugno 2003, 351-362
- *Territorial governance and place image*, in "Symphonia. Emerging Issues in Management", 2004-1, 14-26
- *Infrastrutture immateriali e sviluppo: le reti dei servizi reali*, in "L'industria", special issue on "Oltre lo stato regolatore: scenari e politiche industriali per un'economia globalizzata", 2008, 191-206
- *Market-driven management: the policy implications*, in "Symphonia. Emerging Issues in Management", 2008-1, 34-44
- *Il Brand Reticolare. Strumenti interpretativi e di analisi per una lettura relazionale del marchio di luogo* (co-author with C. Pasquinelli), in "Mercati e competitività", n. 3, 2011, 65-84
- *Science and technology parks in the age of open innovation. Ideas and lessons from the Finnish case* (coauthor with J. Teräs and H. Ylinenpää), in "Symphonia. Emerging Issues in Management", 2012, n. 1, 25-44
- *The territorial approach to cultural economy: new opportunities for the development of small cities* (co-author with G. Cortesi, A. Loffredo, M. Lazzeroni), "European Planning Studies", 21 (4), April 2013, 452-472

#### Chapters in edited books:

- *La teoria economica della guerra* (co-author with P. Bianchi), in C. Jean (ed.), *La guerra nel pensiero politico*, Milano: Franco Angeli, 1987, 201-222
- *Germania federale e Giappone: storia e caratteri fondamentali di due modelli di politica industriale e commerciale*, in P. Bianchi and M.G. Giordani (ed.), *L'amministrazione dell'industria e del commercio estero*, Bologna: Il Mulino, 1990, 71-118
- *The management of the economy in Emilia-Romagna: the PCI and the regional experience*, in R. Leonardi - R.Y. Nanetti (ed.s), *The Regions and European Integration. The case of Emilia Romagna*, London - New York: Pinter, 1990, 109-123 [also published in Italian, Milano: F. Angeli, 1990]



- *The industrial policy of Emilia Romagna: the business service centres* (co-author with M.G. Giordani and F. Pasquini), in R. Leonardi - R.Y. Nanetti (ed.s), *The Regions and European Integration. The case of Emilia Romagna*, London - New York: Pinter, 1990, 171-186 [also published in Italian, Milano: F. Angeli, 1990]
- *La politica industriale della difesa*, in F. Gobbo (ed.), *L'industria italiana degli armamenti*, Roma: Centro militare di studi strategici, 1990, 179-225
- *La politica industriale tra regionalizzazioni e regionalismi*, in Nomisma, *Rapporto 1992 sull'industria italiana*, Bologna: Il Mulino, 1993.
- *Pubblico e privato: il caso dell'Italia*, in *Pubblico e privato. Problemi e esperienze a confronto*, ed. S. Beretta, Quaderni della rivista "Il Politico" n. 37, Milano: Giuffrè, 1993, 29-36
- *Le implicazioni di politica industriale nelle condotte delle piccole e medie imprese*, in P. Bartolozzi, F. Garibaldi (ed.s), *Lavoro creativo e impresa efficiente. Ricerca sulle piccole e medie imprese*, Roma: Ediesse, 1995, 215-231
- *Il decentramento delle politiche industriali come strumento di rilancio delle economie locali*, in Pavan, A. (ed.), *Riflessioni sulla democrazia locale*, Gorle: C.E.L., 1995, 175-182
- *Distretti e sistemi locali di piccole imprese: problemi di politica*, in Varaldo, R. and Ferrucci, L. (ed.), *Il distretto industriale tra logiche di impresa e logiche di sistema*, Milano: F. Angeli, 1997, 298-320.
- *The case of ERVET in Emilia-Romagna: Towards a Second-Generation Regional Development Agency* (co-author with F. Pasquini), in Halkier, H. et al. (ed.), *Regional Development Agencies in Europe. Past Experiences and Future Perspectives*, London: Jessica Kingsley Publishers, 1998, 253-270
- *Il marketing territoriale tra economia e politica*, in N. Bellini (ed.), *Il marketing territoriale. Scenari, esperienze, prospettive*, Milano: Franco Angeli, 2000, 16-32
- *Planning the Learning Region: the Italian Approach*, in F. Boekema, K. Morgan, S. Bakkers, R. Rutten (ed.s), *Knowledge, Innovation and Economic Growth. The Theory and Practice of Learning Regions*, London: Edward Elgar, 2000, 95-114
- *The role of the university in constituency-building for industrial and territorial innovation: reflections on an Italian experience*, co-author with A. Piccaluga, in R. E. López-Martínez - A. Piccaluga (ed.s), *Knowledge Flows in National Systems of Innovation. A Comparative Analysis of Sociotechnical Constituencies in Europe and Latin America*, Cheltenham: Edward Elgar, 2000, 122-154
- *The Decline of State-Owned Enterprise and the New Foundations of State-Industry Relationship*, in P. Toninelli (ed.), *The Rise and Fall of State-Owned Enterprise in the Western World*, Cambridge: Cambridge University Press, 2000, 25-48
- *L'internazionalizzazione di regioni ed enti locali: un tema in evoluzione*, in Ongaro, E., Valotti, G. (ed.s), *L'internazionalizzazione di regioni ed enti locali. Contenuti, esperienze, prospettive*, Milano: ETAS, 2002, 3-13
- *Il marketing della ricerca*, co-author with A. Raimondi, in Bellini, N., Ferrucci, L. (ed.s), *Ricerca universitaria e processi di innovazione. Le piccole e medie imprese nel Progetto Link*, Milano: Franco Angeli, 2002, 330-346

- *Insegnamenti per la teoria e per la prassi del rapporto tra ricerca pubblica e piccole e medie imprese*, co-author with L. Ferrucci, in Bellini, N., Ferrucci, L. (ed.s), *Ricerca universitaria e processi di innovazione. Le piccole e medie imprese nel Progetto Link*, Milano: Franco Angeli, 2002, 347-358
- *I servizi reali alle imprese: ruolo e opportunità* (co-author with F. Condorelli), in AA.VV., *Modelli di cooperazione tra sistemi economici locali del Mediterraneo*, Firenze: Regione Toscana - Programma Euromedsys, 2004, 39-62
- *Le attività di promozione commerciale e Le attività di cooperazione decentrata*, in A. Alfieri (ed.), *La politica estera delle regioni*, Roma - Bologna: Arel - Il Mulino, 2004, 161-180
- *Servicios de apoyo a las empresas: una mapa conceptual y algunas prácticas interesantes*, in M.D. Parrilli, P. Bianchi, R. Sugden (ed.s), *Alta Tecnología, Productividad y Redes*, Tlaxcala: El Colegio de Tlaxcala, 2005, 141-168
- *Linee per una politica industriale regionale*, in Bianchi, G. (ed.), *Il cuore antico ha un futuro. Innovazione, sviluppo, programmazione in Toscana*, Firenze, IRPET, 2005, 201-214
- *Business Support Policies*, in Bianchi, P. and Labory, S. (ed.s) , *International Handbook of Industrial Policy*, Cheltenham: Edward Elgar, 2006
- *Verso una "globalizzazione sostenibile": un quadro di riferimento per l'analisi delle relazioni internazionali di regioni ed enti locali* (co-author with A. Bramanti) in Bellini, N., Calafati, A. (cur.), *Internazionalizzazione e sviluppo regionale*, Milano: Franco Angeli, 2007
- *Learning about innovation in Europe's regional policy* (co-author with M. Landabaso) in Rutten, R. and Boekema, F. (ed.s), *The learning region: Foundations, state-of-the-art, future*, Cheltenham: Edward Elgar, 2007
- *Creation and management of Partnerships: Typologies and Guidelines* (co-author with M. Ljung and K. Nielsen), in P. Federighi, A.P. Cornett and M. Ljung (ed.s), *Regional Knowledge Management. Promoting Regional Partnerships for Innovation, Learning and Development*, Firenze: Regione Toscana, 2007, 53-78
- *Business Support Services: A Conceptual Framework and some Interesting Practices*, in Parrilli, M.D., Bianchi, P., Sugden, R. (ed.s), *High Technology, Productivity and Networks. A Systemic Approach to SME Development*, Houndmills, Basingstoke: Palgrave Macmillan, 2008
- *Regional Policies in the Knowledge-Economy Scenario: the Role of Europe's Connected Peripheries*, in Runiewicz-Wardyn, M. (ed.), *Knowledge-based Economy as Factor of Competitiveness and Economic Growth*, Warsaw: Academic and professional Press - Leon Kozminski Academy of Entrepreneurship and management, 2008, 117-129
- *Presentazione* in Bianchi G., *Appunti di un programmatore. Firenze, la Toscana e le regioni di Giuliano Bianchi*, Firenze: Irpet, 2009
- *Eccellenze e buone pratiche: una nota di metodo* in P. Lattarulo (cur.), *Buone pratiche nelle imprese, nei servizi pubblici, nella società. Casi di studio per la Toscana*, Firenze: Irpet, 2009

- *Per un Polo Territoriale della Conoscenza: dall'analisi a una proposta di "patto locale" nella Provincia di Grosseto* (co-author with A. Loffredo and I. Martinez), in N. Bellini, G. Elia, E. Bonari, M. Ciampa, L. Rocchi (ed.s), *Conoscenza, innovazione e sviluppo. Un futuro possibile per il sistema-territorio della Provincia di Grosseto*, Grosseto: ISGREC, 2009, 17-46
- *Le vie di cambiamento dell'industria toscana: politica e imprese quindici anni dopo*, in AA.VV., *La Scuola di Riccardo Varaldo. Relazioni personali e percorsi di ricerca*, Pisa: Pacini, 2010, 213-222
- *La valorizzazione del patrimonio pucciniano: alcune proposte di marketing territoriale* (co-author with M. Lazzeroni), in N. Bellini, G. Cortesi, E. Izis, M. Lazzeroni (ed.s), *Il paesaggio sonoro e la valorizzazione culturale del territorio. Riflessioni a partire da un'indagine sui luoghi pucciniani*, Bologna: Patron Editore, 2010, 77-96
- *"Voglio vivere così": immagini e identità della Toscana contemporanea*, in Grassi, M. and Pacetti, M. (ed.s), *Investire in Toscana*, Firenze: Passigli Editori, 2010, 49-68
- *Managing Otherness. The political economy of place images in the case of Tuscany* (co-author with A. Loffredo and C. Pasquinelli) in Ashworth, G.J. - Kavaratzis, M. (ed.s), *Towards Effective Place Brand Management: Branding European Cities and Regions*, Cheltenham: Edward Elgar, 2010, 89-115
- *Regional Development Agencies: a generational story and RDA futures?* (co-author with M. Danson and H. Halkier), in N. Bellini, M. Danson and H. Halkier (ed.s), *Regional Development Agencies: The Next Generation?*, London: Routledge, 2012, 1-6 and 307-311
- *Europe's changing regional geography: the impact of inter-regional networks and Europe's changing geography in perspective* (co-author with U. Hilpert), in N. Bellini, U. Hilpert (ed.s), *Europe's Changing Regional Geography. The Impact of Inter-regional Networks*, London: Routledge, 2013, 3-27 and 193-202
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**In progress:**

- *Learning from good practices: methodological issues and policy lessons* (co-author with P. Lattarulo e M. Mariani)
  - *Chinese tourists in Tuscany: redefining the relationship between heritage and authenticity* (co-author with V. Baratta, A. Loffredo and S. Rovai)
  - *Regional Attractiveness Revisited: Urban vs. Rural Landscapes in the case of Tuscany* (co-author with M. Battaglia and A. Loffredo)
  - *Culture and Economic Development in Contemporary China: the case of Chongqing* (co-author with M. Pirola)
  - *Sport tourism and local development: approaches to golf* (co-author with A. Loffredo and S. Rovai)
  - *Are Chinese Consumers Ready for Chinese Luxury Brands?* (co-author with K. Heine and S. Rovai)
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**Address and contacts:**

Groupe Sup de Co la Rochelle 102 Rue de Coureilles 17000 La Rochelle France tel.: +33 (0)5 1619 6370	Istituto di management Scuola Superiore Sant'Anna Piazza Martiri della Libertà, 33 56127 Pisa tel. +39 050 883111
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e-mail: [nbellini@sssup.it](mailto:nbellini@sssup.it) [nicolabellini57@gmail.com](mailto:nicolabellini57@gmail.com) [bellinin@esc-larochelle.fr](mailto:bellinin@esc-larochelle.fr)

web:

<http://www.idm.sssup.it>

<http://www.esc-larochelle.fr>